

## Working with Blue Gnu

Blue Gnu Consulting Ltd is a Distributor of Insights Discovery materials. As a client of Blue Gnu you will gain accreditation, buy your Client Practitioner Licenses, Units and all materials and gain access to competitive rates on pricing.

Accreditation and Fees	Blue Gnu Consulting
Insights Discovery Face to Face Accreditation per person	£4333
Insights Discovery Virtual Accreditation per person	£3817
Practitioner license (Annual fee)	£450

As a Client Practitioner within the Blue Gnu Distributorship, you have **2 options**:

### Option 1

Have your own URL and Insights Online account, therefore doing your own profile administration, buying units through Blue Gnu as and when you need them.

Insights Discovery Online Units	Blue Gnu Consulting
2500-4999 units	80p per unit
5000-14999 units	69p per unit
15000-49999 units	55p per unit
50000-99999 units	47p per unit
100,000+	43p per unit

Please note that the minimum number of units required per profile is 100 for the foundation chapter. For a full profile including all chapters, 230 units are required.



Please [click here](#) for more ID Chapter information

## Option 2

Utilise the Blue Gnu administrative service and we will provide you with our URL to send to your client. We require a delegate list to track responses and let you know if any reminders need sending. We will generate the profiles with the chapters you need and email you the PDFs.

Insights Discovery Profile Costs	Blue Gnu Consulting
Administrative service	87p per unit
Foundation profile (100 units)	£87
Foundation and Management profile (120 units)	£104.40

If you wish for us to print and bind the Insights Discovery profiles there is an additional cost:

Profile Printing, Binding & Postage Costs	Blue Gnu Consulting
Printing per profile (also applies to printing a profile in a second language)	£7.50
Postage 1-15 profiles	£10
Postage 15+ profiles or if soft blocks are included	£15
<i>Postage will be by Royal Mail tracked or equivalent</i>	

## The Small Print

- All items are subject to VAT and ALL Insights Resources (unit, blocks, mats and other materials) must be bought through Blue Gnu once you join the Distributorship
- Prices are subject to annual increases, usually on 1st January every year
- Payment terms are 30 days for all purchases
- You must provide enough lead time for online units to be purchased and materials to be posted to you (typically no less than 7 days).
- Minimum order for Insights Discovery Units is 2500
- All client practitioners at the client organisation must be licensed through Blue Gnu – e.g. it is not possible to have one client practitioner customer licensing through Blue Gnu and another client practitioner at the same organisation licensing through another Distributor