

## DISCOVERING LEADERSHIP EFFECTIVENESS

**Great leaders inspire. They motivate not only the people they manage, but also their peers, their own leaders and the entire organisation.**

Good leadership is about mastering more than a set of management skills. Leaders should create a compelling vision, produce results, and maximise the effectiveness of their team through shared goals and values. Discovering Leadership Effectiveness helps people become the best leaders they can be.

### How it works

Building on our foundation model, Insights Discovery, we work with leaders to explore their personal leadership style and unique value.

Through a series of workshops and/or coaching sessions, leaders learn how their individual style and preferences manifest themselves in their leadership. This enables the leader to examine their effectiveness in each of these areas.



**The Discovering Leadership Effectiveness programme helps leaders find their balance and make an impact by understanding their strengths and areas for development. And when leaders are balanced, their people are more motivated, engaged, inspired and productive.**

## Centred Leadership

Excelling in Centred Leadership requires leaders to focus inward, reflecting on their thoughts, feelings, values and motivations. Centred Leaders are alert to what is going on in the moment, paying full attention to the task in hand.

## Relationship Leadership

Excelling in Relationship Leadership requires a focus on nurturing relationships, building mutual respect and collaboration, and ensuring that consideration is central to all interactions.

## Results

Excelling in Results Leadership requires a strong task focus and superior prioritisation skills, enabling the leader to be objective and rigorous in rationalising problems and challenges.

## Visionary Leadership

Excelling in Visionary Leadership requires leaders to look outwards to the environment, using their intuition to make connections and see possibilities that others miss.

